WORKPLACE FUNDRAISING CAMPAIGN: BEST PRACTICES



By running a workplace campaign with HealthPartners, you're putting purpose to work — offering meaningful opportunity and choice to support 20 of Canada's leading health charities. This guide serves as a resource to help you optimize your campaign and maximize its impact.

1. Build a Plan That Works for You

- Customize Clear Goals: —participation rate, fundraising target, awareness, other?
- Clarify Purpose: Boost company morale? Enhance corporate reputation? Support a colleague?
- Choose Campaign Dates: 2-4 weeks is ideal. Avoid busy periods. Consider existing events and initiatives.
- Unite for Purpose: Identify internal support (Chief Purpose Officer, Comms, Finance, Canvassers).

2. Promote & Communicate

- Multi-Channel Approach: Email, intranet, posters, Teams, meetings.
- Show Impact: Share visuals, testimonials, and videos.
- Update Often: Weekly progress reports, donation totals, leaderboards.
- Executive Support: Leadership messages, visible participation, corporate match.

3. Engage & Motivate

- Flexible Giving Options: Payroll, credit card, one-time donations, and vacation days. Learn more here.
- Events & Activities: Bake sales, raffles, trivia nights, casual dress days.
- Inspired Learning: Guest speakers, videos, lunch & learns, coaching sessions.
- Make It Fun: Friendly competition between teams or departments, Peer to Peer engagement.

4. Track Progress

- Charities at Work Platform: Monitor donations and participation by team.
- Visual Tools: Thermometers, dashboards to show live progress.
- Transparency Matters: Keep people engaged and motivated with progress updates.

5. Wrap-Up & Celebrate

- Recognize: Highlight top fundraisers, Chief Purpose Officer, volunteers and campaign team.
- Share Success: Photos, stories, and final results.
- Gather Feedback: Use surveys to improve next year's campaign.
- **Get Involved:** Keep the momentum going with volunteer opportunities, impact updates, and ways to stay engaged year-round.

